



Eduardo Cristian Morales

Eduardo Morales is Leader of Products of Cybersecurity Corp of VP Corporaciones at Entel S.A., in charge of the Strategic Development of Solutions and Services of Cybersecurity for: Banking, Industry, Utilities, Government and Armed Forces. He was called to collaborate in 2016 in the Workshops of the National Cyber Defense Policy led by the National Academy of Public and Strategic Studies under the Ministry of Defense of Chile.

More than 17 years of experience in the Telecommunications, Information Technology and IT Security sector, he has held various development positions in the main Telcos companies in the country: Grupo GTD, Claro, Entel, in roles such as: Presales Director Corp, Senior Product Manager SVA, Senior Strategy and Innovation Engineer, and Leader Development of Services to the Cybersecurity Corp.

During the last years he has developed and led multiple Products expanding the portfolio of services and businesses of the VP Corporaciones at Entel S.A. Among which stand out: Industrial Ethernet, Video Cloud, Entel Monitoring and Entel CyberSecure.

Personal information

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Civil Status: Married, 2 children.

Birthdate: 14 July 1973

Age: 44 years.

Nacionality: Chilean

Profession

Electrical Civil Engineer, Universidad of Chile

Master's degree in Business Administration and Management (MBA U. of Chile)

Bachelor of Science in Electrical Engineering (U. of Chile))

Certification Cisco Sales Expert **CSE**. (2006 – 2008)

Academic experience

1999-2004: Academic of the Training Course "Planning, Installation and Certification of Optical Fiber" in the National Center of Electronics and Telecommunications (**CENET, Universidad of Chile**).

2005-2009: Academic of the Telecommunications Area (Optical Fiber Networks Design Course, Network Seminar and Title Workshop) for the Engineering Degree in Connectivity and Networks, **DUOC-UC**.

2009-2010: Professor Co-Guide of Pupils Memory of the Race of Electronic Civil Engineering, **Universidad Mayor**.

Entrepreneur experience

2008-2018: Founder, partner and inventor of the Chilean company of Educational Robotics and smart clothes - **Edustorm S.A.**

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